



CHALLENGER TECHNOLOGIES LIMITED

(Incorporated in the Republic of Singapore on 14 January 1984)
(Registration No. 198400182K)

NEWS RELEASE - FOR IMMEDIATE RELEASE
Results for quarter ended 31 March 2013 ("1Q2013")

CHALLENGER RECORDED 41% GROWTH IN REVENUE WITH 15% JUMP IN NET PROFIT

	1Q2013 S\$'M	1Q2012 S\$'M	Change
Revenue	100.7	71.4	+41.0%
Profit before tax	5.6	4.8	+16.7%
Net profit	4.6	4.0	+15.0%
EPS	1.33 cents	1.15 cents	+15.7%
NAV/share	As at 31/03/13 16.11 cents	As at 31/12/12 13.43 cents	+20.0%

Highlights:

- Revenue grew by 41% or \$29.3M to \$100.7M for 1Q2013 compared to 1Q2012.
- Net profit increased by 15% or \$0.6M to \$4.6M. The increase in net profit would be approximately 31% if not for the foreign exchange gain and gain on disposal of other investment in 1Q2012.

Singapore, 10 May 2013 – SGX Mainboard-listed Challenger Technologies Limited ("Challenger" or the "Group"), the largest IT products and services provider in Singapore, today announced its results for the quarter ended 31 March 2013.

Group revenue jumped 41% from \$71.4 million in 1Q2012 to \$100.7 million in 1Q2013 largely contributed by the expansion of the Group's retail operations and improved performance of its existing stores. Revenue for IT products and services

business segment in Singapore grew by 42% from \$66.7 million in 1Q2012 to \$94.7 million in 1Q2013. Operations in Malaysia registered a revenue growth of 27% compared to 1Q2012.

Driven by strong retail performance, net profit increased 15% to \$4.6 million in 1Q2013. This has been mainly backed by higher gross profit from the Group operations compared to 1Q2012.

To date in Singapore, the Group has a total of 29 stores comprising one flagship Challenger megastore, 18 Challenger superstores and 10 Mini stores. In Malaysia, the Group operates one flagship Challenger megastore and two Challenger superstores.

Mr. Loo Leong Thye, the Chief Executive of the Group, said, "We are pleased with our improved performance in 1Q2013. We see better performance from our IT retail business in Singapore and we will open another two stores in Singapore during the second quarter of 2013."

He further added, "We will continue to focus on expansion in Singapore and Malaysia. We will also seek to explore other retail opportunities for expansion in the region where growth opportunities are still available."

About Challenger Technologies Limited

Incorporated in 1984, listed on the SGX-Sesdaq in January 2004 and upgraded to the SGX Mainboard in August 2007, Challenger is the leading IT products and services provider in Singapore and Malaysia with extensive network of strategically located retail stores. Today, Challenger has approximately 400,000 members who regularly patronise its stores.

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